



## THE RELATIONSHIP BETWEEN THE ORGANIZATIONAL INTELLIGENCE AND THE PERFORMANCE OF MANAGERS

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### Abstract

Organizational intelligence is one of the issues that is new, interesting and more considerable. There are many questions about the organizational intelligence, the factors affecting it and its relation to performance of managers. The question always asked by managers is how to work smarter?

This study examined the relationship between the organizational intelligence and the performances managers of educational groups in the universities of Garmsar in the 89-90 school year.

The method of the research is applied and the data collection was descriptive correlation. Statistical population includes all educational managers group in Garmsar universities that those numbers is reported 40.

The research tools include Albrecht intelligence questionnaire (2003) and a report form of the managers performance that was created by the researcher.

For data analysis, descriptive statistics and inferential statistics such as regression by SPSS was used.

No significant positive relationship was found between the general organizational intelligence and the performances managers of educational groups. But the stepwise regression indicated that application of knowledge (one of the components of organizational intelligence) is a significant predictor of managers performance in human resources part (one of the sections of managers performance).

**Conclusions:** It should be noted equally to all component of organizational intelligence That will ultimately lead to improve performance and productivity.

**Key Words:** University, performance managers, department manager.